

For
Close
Ex., N.Y.
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Mr. [REDACTED]
[REDACTED]
[REDACTED]
[REDACTED]
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Rochester, N.Y. 14601

This representation letter is directed in connection with the financial statements of [REDACTED] Corporation, which comprised the statement of activities and changes in net assets for the period from June 12, 2018, through December 31, 2019, and the accompanying notes to the financial statements. The financial statements are presented fairly in all material respects in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP).

Certain representations in this letter are described below in connection with material information that is considered material in accordance with generally accepted accounting principles. If they involve an omission or misstatement of information that, in the judgment of management, makes it probable that the judgment of a reasonable person relying on the information would be changed or influenced by the omission or misstatement, such omission or misstatement from itself or in combination with other material and/or quantitative factors could be considered material.

We confirm that to the best of our knowledge, based on inquiries made such inquiries as we considered necessary for the purpose of appropriate inquiry, there was no late date on the letter:

Financial Statements

- We have fulfilled our responsibilities as auditors in the terms of the audit engagement dated May 1, 2019, to the preparation and fair presentation of the financial statements in accordance with U.S. GAAP.
- We acknowledge our responsibility for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.
- We acknowledge our responsibility for the design, implementation, and maintenance of internal control to prevent and detect fraud.
- Significant assumptions used by us in making accounting estimates, including those measured at fair value, are reasonable.
- Related party relationships and transactions have been appropriately accounted for and disclosed in accordance with the requirements of U.S. GAAP.

Other Representations

- The entity has satisfactory title to all owned assets, and there are no liens or encumbrances on such assets nor has any asset been pledged or alienated.
- We have considered the accounting and reporting requirements of FASB ASC 740-10-220. We believe there are no material liabilities (or reductions in assets) resulting from unrecognized tax benefits related to our tax positions, as defined and described in FASB ASC 740-10-220.

Very truly yours,

BOARD OF CHARTERED SCHOOLS

Andrew Foglia
Founder & Executive Director

Jon Barfield

Jon Barfield
Board Treasurer

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Mengel, Metzger, Barr & Co. LLP

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Annual Financial Statement and Audit Report

by Robert R. Sosik, State Audited Charter Schools

School Name:	Public Charter Schools
Date (Report is due Nov. 1):	November 1, 2010
Primary District of Location (If NYC choose NYC DOE)	New York City Department of Education
If located in NYC DOE, choose CUNY CSD #:	CUNY CSD #8
School Fiscal Contact Name:	Willa Pollak
School Fiscal Contact Email:	[REDACTED]
School Fiscal Contact Phone:	[REDACTED]
School Audit Firm Name/Audit Firm Name:	Mengel Motley Michael Barr & Co LLP
School Audit Contact Name:	Michelle Van Michelle Cain
School Audit Contact Email:	[REDACTED]
School Audit Contact Phone:	[REDACTED]
Audit Period:	2010-11
Prior Year:	[REDACTED]

The following items are reported to the State Auditor:

- 1.) The independent auditor's report on financial statements and notes.
- 2.) Excel spreadsheet showing the following: General Ledger, Trial Balance, Statement of Activities, Capital Fund Flow, and worksheets.
- 3.) Review of audit report on internal controls over financial, fiscal reporting and on compliance.

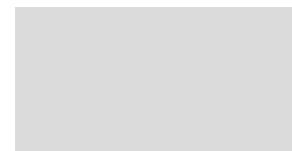
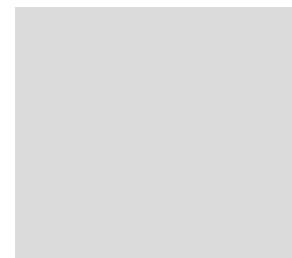
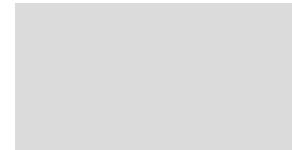
The additional items listed below should be included if applicable. Please explain the reason(s) if the items are not included. If any item is not included, it must be explained. If any item is included, it must be explained. Items in bold are required in excess of the Single Audit Threshold of \$100,000; the management letter response will be submitted no later than the following date (should be no later than 30 days from the due date unless a single report, etc.).

Item	If not included, state the reason(s). If not applicable, state N/A.
Management Letter	[REDACTED]
Management Letter Response	[REDACTED]
Form 990	filing extension
Federal Single Audit (Audit Loss)	N/A N/A
Corrective Action Plan	N/A

2020

CURRENT ASSETS

Cash and cash equivalents	\$ 486,331	\$ [REDACTED]
Grants and contracts receivable	71,415	-
Accounts receivables	-	-
Prepaid Expenses	138,189	[REDACTED]
Contributions and other receivables	93,602	-
Other current assets	-	[REDACTED]
TOTAL CURRENT ASSETS	789,537	CURRENT ASSETS 89re [REDACTED]



2020

CASH FLOWS - OPERATING ACTIVITIES

Increase (decrease) in net assets	\$ 434,01	\$
Revenues from School Districts	-	
Accounts Receivable	(93,602)	
Due from School Districts	-	
Depreciation	80,457	
Grants Receivable	(37,990)	
Due from NYS	(33,425)	
Grant revenues	-	
Prepaid Expenses	(138,189)	
Accounts Payable	26,471	
Accrued Expenses	104,091	
Accrued Liabilities	-	
Contributions and fund-raising activities	-	
Miscellaneous sources	-	
Deferred Revenue	-	
Interest payments	-	
Security Deposits	(57,450)	
Deferred Lease Liability	376,000	
NET CASH PROVIDED FROM OPERATING ACTIVITIES	\$ 660,38	\$

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	No. of Positions	Regular Education	Special Education	Other Education	Total	Fundraising	Management and General	Total	Total
	\$	\$	\$	\$	\$	\$	\$	\$	\$
Personnel Services Costs									
Administrative Staff Personnel	5.00	309,131	54,914	-	364,045	-	459,942	459,942	823,987
Instructional Personnel	6.00	343,447	128,246	-	471,693	-	-	-	471,693
Non-Instructional Personnel	-	-	-	-	-	-	-	-	-
Total Salaries and Staff	11.00	652,578	183,160	-	835,738	-	459,942	459,942	1,295,680
Fringe Benefits & Payroll Taxes		134,945	37,875	-	172,820	-	95,109	95,109	267,929
Retirement		14,752	4,140	-	18,892	-	10,397	10,397	29,289
Management Company Fees		-	-	-	-	-	-	-	-
Legal Service		-	-	-	-	-	49,464	49,464	49,464
Accounting / Audit Services		-	-	-	-	-	27,400	27,400	27,400
Other Purchased / Professional / Consulting Services	96,025	17,058	-	-	113,083	-	153,815	153,815	266,898
Building and Land Rent / Lease		625,399	111,096	-	736,495	-	135,980	135,980	872,475
Repairs & Maintenance		3,267	580	-	3,847	-	710	710	4,557
Insurance		25,588	4,545	-	30,133	-	5,563	5,563	35,696
Utilities		-	-	-	-	-	-	-	-
Supplies / Materials		127,246	23,572	-	150,818	-	-	-	150,818
Equipment / Furnishings		23,476	4,170	-	27,646	-	5,104	5,104	32,750
Staff Development		14,877	2,643	-	17,520	-	3,235	3,235	20,755
Marketing / Recruitment		74,332	13,204	-	87,536	-	16,162	16,162	103,698
Technology		87,750	15,588	-	103,338	-	19,079	19,079	122,417
Food Service		95,140	16,901	-	112,041	-	-	-	112,041
Student Services		-	-	-	-	-	-	-	-
Office Expense		1,910	339	-	2,249	-	57,820	57,820	60,069
Depreciation		57,672	10,245	-	67,917	-	12,540	12,540	80,457
OTHER		748	134	-	882	-	2,586	2,586	3,468
Total Expenses		\$ 2,035,705	\$ 445,250		\$ 2,480,955		\$ 1,054,906	\$ 1,054,906	\$ 3,535,861

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Mengel, Metzger, Barns & Co. L.H.P.

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New York State Education Department

Request for Proposals for Educational Services Board of Regents

2020-21 Budget & Cost of Living Increases and Cash Flows Table

General Instructions

- 1 Complete all columns in the table.
- 2 Enter information in the **MAX** cells.
- 3 Cells containing **MAX** triangles in the beginning right margin indicate that particular item is MAX.
- 4 School districts may submit their budget narrative to the State Education Department at <http://stateaid.ny.gov/2020-21-Budget-and-Cost-of-Living-Increases-and-Cash-Flows-Table>.
- 5 The **Actual** column is for the current year's budget. The **Estimated** column is for the proposed budget. The **Narrative** column indicates a brief description of the item. For instance, student enrollment would reference the number of students based on the proposed budget.

Beth Charter School

PROJECTED BUDGET FOR FY 2020-21

July 1, 2020 to June 30, 2021

DESCRIPTION OF ASSUMPTIONS: Please note assumptions when applicable

Please Note: The student enrollment numbers are based on current enrollment.

REGULAR EDUCATION SPECIAL EDUCATION OTHER FUNDRAISING TOTAL MANAGEMENT TOTAL

Total Paid Revenue 4,617,250 300,000 1,609,100 71 4,204,001 1,201,884 4,125,887

Total Expenses 2,006,402 300,000 538,689 71 1,201,884 1,201,884 4,125,887

Net Income 2,610,847 444,970 71 -1,201,884 1,201,884 126,982

Actual Student Enrollment 1,481 281

Total Paid Student Enrollment

PROGRAM SERVICES PAYROLL EXPENSES OTHER EXPENSES

REGULAR EDUCATION SPECIAL EDUCATION OTHER FUNDRAISING TOTAL MANAGEMENT & GENERAL TOTAL

REVENUE

REVENUES FROM STATE SOURCES

Paid Tuition Revenue

	2019-2020 Per Capita Rate	2020-2021 Per Capita Rate	2020-2021 Total	Assumption: 2.1% CAGR to per pupil on the revenue side - 100 target enrollment.
District of Location Tuition	\$15,740.00	2,327,926	443,414	Assumption: 2.1% CAGR to per pupil on the revenue side - 100 target enrollment.
School District (State) Tuition	-	-	-	
School District (State) Tuition	-	-	-	
School District (State) Tuition	-	-	-	
School District (State) Tuition	-	-	-	
	2,327,926	443,414	2,771,340	

Special Education	241,000	241,000	241,000	
Cost of Tuition	-	-	-	
Stimulus	-	-	-	
Other	698,378	133,024	831,402	Assumption: 2.1% CAGR to per pupil on the revenue side - 100 target enrollment.
Other State Revenue	10,871	9,897	20,768	Assumption: 2.1% CAGR to per pupil on the revenue side - 100 target enrollment.

TOTAL REVENUE FROM STATE SOURCES

REVENUE FROM FEDERAL FUNDING	IDEA Special Education	-14,500	10,000	-4,500	10,000 IDEA
	Title I	62,800	10,000	-10,000	10,000 Title I
	Title Funding - Other	10,964	2,088	-	13,052 Title Funding - Other
	School Food Service (Fee/Lunch)	14,000	10,000	28,100	17,000 School Breakfast/Lunch - NSLP
	Grants	-	-	-	
	Charter School Program (CSP) Program Implementation	-	-	-	
	Other	-	-	-	
	Other Federal Revenue	-	-	-	

TOTAL REVENUE FROM FEDERAL SOURCES

LOCAL and OTHER REVENUE	Contributions and Donations	11,000	2,100	-2,100	11,000 Contributions and Donations
	Erata Reimbursement	-	-	-	-
	Interest Income, Earnings on Investments	-	-	-	-
	NYC Tax Abatement	-	-	-	-
	Food Service (Breakfast, Lunch)	-	-	-	-
	Text Book	-	-	-	-
	Other Local Revenue	-	-	-	-

TOTAL REVENUE FROM LOCAL and OTHER SOURCES

TOTAL REVENUE

EXPENSES

ADMINISTRATIVE EXPENSES	FIVE STAR BUDGET	1,000	1,000	1,000	1,000 Executive Director
	Executive Management	1,000	1,000	1,000	1,000 Executive Director
	Instructional Management	1,000	1,000	1,000	1,000 Instructional Manager
	Deans/Directors/Controlling Officers	1,000	1,000	1,000	1,000 Dir. of School Culture
	CFO / Financial Officer	1,000	1,000	1,000	1,000 CFO / Financial Officer
	Operations Business Manager	1,000	1,000	1,000	1,000 Director of Operations, Business Manager
	Administrative Staff	1,000	1,000	1,000	1,000 Admin. Staff
	TOTAL ADMINISTRATIVE STAFF	6	173,040	32,960	400,425

INSTRUCTIONAL EXPENSES

Teachers - Regular	0.00	127,000	31,102	-	158,102 Total Teacher
Teachers - SPED	1.00	-	72,000	-	72,000 SPED Teacher
Substitute Teachers	-	-	-	-	-
Teaching Assistants	4.00	234,360	58,512	-	292,872 Total TA

List exact titles and staff FTE's (Executive and plant)

Bold Charter Schools

PROJECTED BUDGET FOR 2020-21

July 1, 2020 to June 30, 2021

DESCRIPTION OF ASSUMPTIONS - Please note assumptions when applicable

Please Note: The student enrollment data is entered below in the Enrollment Settlement Section. In addition, the enrollment data will populate the data in row 10.

Total Revenue
Total Expenses
Net Income
Actual Student Enrollment
Total Paid Student Enrollment

	REGULAR EDUCATION	SPECIAL EDUCATION	OTHER	FUNDRAISING	GENERAL	TOTAL
Total Revenue	3,271,200	802,550	500,000	-	4,264,000	7,741,650
Total Expenses	2,381,600	500,000	100,000	-	3,004,201	6,885,601
Net Income	885,600	302,550	400,000	-	(1,201,601)	129,000
Actual Student Enrollment	148	28	-	-	-	-
Total Paid Student Enrollment	-	-	-	-	-	-

PROGRAM SERVICES

	REGULAR EDUCATION	SPECIAL EDUCATION	OTHER	FUNDRAISING	MANAGEMENT	TOTAL
Specialty Teachers	1,000	60,400	1,320,500	-	70,000	1,400,400
Aides	-	-	-	-	-	-
Therapists & Counselors	-	-	-	-	-	-
Other	100,280	21,000	74,614	-	100,000	200,894
TOTAL INSTRUCTIONAL	12	851,423	2,341,614	-	108,500	3,271,200

NON-INSTRUCTIONAL PERSONNEL COSTS

Nurse	-	-	-	-	-	-
Librarian	-	-	-	-	-	-
Custodian	-	-	-	-	-	-
Security	-	-	-	-	-	-
Other	-	-	-	-	-	-
TOTAL NON-INSTRUCTIONAL PERSONNEL	8	8	8	8	8	8

SUBTOTAL PERSONNEL SERVICE COSTS

	107,400	107,400	107,400	107,400	107,400	107,400
	107,400	107,400	107,400	107,400	107,400	107,400
	107,400	107,400	107,400	107,400	107,400	107,400
	107,400	107,400	107,400	107,400	107,400	107,400
	107,400	107,400	107,400	107,400	107,400	107,400

PAYROLL TAXES AND BENEFITS

Payroll Taxes	78,371	20,400	3,000	30,500	102,100	150,871
Fringe / Employee Benefits	150,828	41,415	6,414	67,470	207,713	269,717
Retirement / Pension	20,000	5,000	1,000	4,000	54,000	74,000
TOTAL PAYROLL TAXES AND BENEFITS	267,200	66,815	10,414	41,974	164,103	433,092

TOTAL PERSONNEL SERVICE COSTS

	1,250,000	351,000	304,000	304,000	107,400	1,912,400
	1,250,000	351,000	304,000	304,000	107,400	1,912,400
	1,250,000	351,000	304,000	304,000	107,400	1,912,400
	1,250,000	351,000	304,000	304,000	107,400	1,912,400
	1,250,000	351,000	304,000	304,000	107,400	1,912,400

CONTRACTED SERVICES

Accounting / Audit	-	-	-	-	20,000	20,000
Legal	-	-	-	-	15,000	15,000
Management Company / Admin	-	-	-	-	-	-
Nurse Services	-	-	-	-	-	-
Food Service / School Lunch	-	-	-	-	-	-
Payroll Services	-	-	-	-	18,156	18,156
Special Ed Services	-	5,000	-	-	5,000	5,000
Transportation	-	-	-	-	-	-
Other Purchased / Professional / Consulting	12,600	2,400	-	110	-	14,110
TOTAL CONTRACTED SERVICES	32,600	7,400	-	41,974	107,400	149,474

SCHOOL OPERATIONS

Board / Expenses	-	-	-	-	2,000	2,000
Classroom / Teaching Supplies / Materials	74,074	14,547	-	-	84,600	47,621
Special Ed Supplies & Materials	-	4,000	-	-	-	4,000
Textbooks / Workbooks	-	-	-	-	-	-
Supplies & Materials	7,560	1,440	-	-	0	9,000
Equipment / Furniture	22,000	3,800	3,000	-	11,400	11,100
Telephone	750	125	120	-	375	1,250
Technology	48,680	8,840	-	21,380	31,000	70,500
Student Testing & Assessment	4,200	800	-	-	5,000	5,000
Field Trips	4,200	800	-	-	5,000	5,000
Transportation / Travel	4,200	800	-	-	5,000	5,000
Student Services / Other	10,000	16,800	3,200	-	20,000	Uniforms, Summer Camps
Office Expenses	18,000	10,000	3,000	3,000	0	30,000
Staff Development	16,215	10,080	3,000	-	20,300	\$100,000 Student Staff Dev
Staff Recruitment	-	2,764	-4,336	-	-	27,300 \$35k Student Staff Dev
Student Recruitment / Marketing	21,420	4,080	-	-	25,500	\$40k Student in recruitment
School Meals / Lunch	14,700	9,400	1,000	-	-	10,000
Travel (Out)	-	-	-	-	-	-
Fundraising	-	-	-	-	125,000	125k Staff Travel
Other	-	-	-	-	125,000	125k COVID Contingency

BonitaStarther.com

PROJECTED BUDGET EUR 2020-2023 DE 000000

July 1, 2020 to June 30, 2021

Please Note: The Student enrollment date is entered below in the Enrollment Section beginning in row 10. This will populate the Enrollment section.

GENERAL FUND BUDGET						
	REGULAR EDUCATION	SPECIAL EDUCATION	OTHER EDUCATION	FUNDS FORBIDDING	MANAGEMENT & GENERAL	TOTAL
Total Revenue	3,274,200	882,550	1,201,884	4,254,857		
Total Expenses	2,273,857.40	520,800	1,201,884	126,841		
Actual Student Enrollment	140	20				
Total Paid Students	140	20				
PROGRAM SERVICES						
	REGULAR EDUCATION	SPECIAL EDUCATION	OTHER EDUCATION	FUNDS FORBIDDING	MANAGEMENT & GENERAL	TOTAL
TOTAL SCHOOL OPERATION	414,911	86,000	112,070	67,100		
FACILITY OPERATION & MAINTENANCE						
Insurance	22,000	1,000	1,000	1,000		
Janitorial	-	-	15,000	1,000		
Building and Land Rent / Lease	512,100	30,100	10,000	1,000		
Repairs & Maintenance	-	-	1,000	1,000		
Equipment	-	-	1,000	1,000		
Security	-	-	1,000	1,000		
Utilities	-	-	1,000	1,000		
TOTAL FACILITY OPERATION & MAINTENANCE	564,100	42,100	32,000	3,000		
DEPRECIATION & AMORTIZATION	100,000	10,100	10,000	1,000		
DISSOLUTION EXPENSES & OTHER SERVICES						
TOTAL EXPENSES	3,074,200	882,550	1,201,884	4,254,857		
NET INCOME	(359,097)	(444,970)	(11,070)	(1,201,884)	126,841	
ENROLLMENT - SCHOOL DISTRICTS						
District of Location	44	190	201	176		
School District 2 (Enter Name)						
School District 3 (Enter Name)						
School District 4 (Enter Name)						
School District 5 (Enter Name)						
TOTAL ENROLLMENT	178	190	201	176		
REVENUE PER PUPIL	22,100	55,107	22,103	3,000		
EXPENSES PER PUPIL	18,142	45,351	18,140	2,000		



JPMorgan Chase Bank, N.A.
P O Box 182051
Columbus, OH 43218-2051

May 30, 2020 through June 30, 2020

Account Number:

www.Chase.com
1-877-425-8100

	INSTANCES	AMOUNT
Beginning Balance		\$75,004.38
Ending Balance	1	\$75,006.35

DATE	DESCRIPTION	AMOUNT	BALANCE
	Beginning Balance		

IN CASE OF ERRORS OR QUESTIONS ABOUT YOUR ELECTRONIC FUNDS TRANSFERS: Call us at 1-866-564-2262 or write us at the address on the front of this statement (non-personal accounts contact Customer Service) immediately if you think your statement or receipt is incorrect or if you need more information about a transfer listed on the statement or receipt.

For personal accounts only: We must hear from you no later than 60 days after we sent you the FIRST statement on which the problem or error appeared. Be prepared to give us the following information:

Your name and account number

The dollar amount of the suspected error

A description of the error or transfer you are unsure of, why you believe it is an error, or why you need more information.

We will investigate your complaint and will correct any error promptly. If we take more than 10 business days (or 20 business days for new accounts) to do this, we will credit your account for the amount you think is in error so that you will have use of the money during the time it takes us to complete our investigation

IN CASE OF ERRORS OR QUESTIONS ABOUT NON-ELECTRONIC TRANSACTIONS: Contact the bank immediately if your statement is incorrect or if you need more information about any non-electronic transactions (checks or deposits) on this statement. If any such error appears, you must notify the bank in writing no later than 30 days after the statement was made available to you. For more complete details, see the Account Rules and Regulations or other applicable account agreement that governs your account. Deposit products and services are offered by JPMorgan Chase Bank, N.A. Member FDIC



JPMorgan Chase Bank, N.A. Member FDIC



May 30, 2020 through June 30, 2020

Account Number: _____

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